

Quasi-Identifiers Pocket Guide

Beyond Basic De-identification

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Executive Summary

Organizations now face sophisticated privacy challenges beyond merely protecting direct identifiers. This pocket guide explores how innocuous-seeming data elements—quasi-identifiers—combine to reveal individual identities in supposedly anonymous datasets.

This guide also provides practical frameworks for identifying high-risk combinations, assessing re-identification pathways, and implementing balanced safeguards that preserve both privacy and data utility. For privacy professionals working to meet evolving regulatory requirements, these approaches enable more effective de-identification without sacrificing analytical value.

01 Understanding Quasi-Identifiers

Quasi-identifiers are data elements that don't directly identify an individual but can be combined with other, often publicly available information, to enable re-identification.

Common Quasi-Identifiers by Category



Geographic Information

- ZIP codes, census tracts, counties
- Business or facility names
- Movement patterns or locations
- School districts or neighborhoods



Temporal Data

- Service dates or admission/ discharge dates
- Purchase timelines or patterns
- Employment history or tenure
- Subscription duration
- Event attendance dates



Codes and Categories

- Medical diagnoses (ICD codes)
- Procedures (CPT, HCPCS codes)
- Merchant category codes
- Industry classifications
- Product categories



Demographic Details

- Age ranges or birth years
- Gender or sex
- Education level or occupation
- Race or ethnicity
- Income brackets



Lifestyle Indicators

- Vehicle ownership details
- Educational institutions attended
- Homeownership status
- Purchase categories or preferences
- Leisure activities or memberships

02 Re-identification Pathways

Public Data Matching



Quasi-identifiers can be crossreferenced with publicly-available datasets like:

- Voter registrations
- Property records
- Professional licenses
- Social media profiles
- News articles and press releases

Key Fact

Dr. Latanya Sweeney's research demonstrated that **87% of Americans** could be uniquely identified using just three data points: ZIP code, birth date, and gender all of which might be publicly available via voter registrations, census data, and public records, and voluntarily given to organizations/businesses on a daily basis through the course of our routine interactions with them.

Small Cohort Exposure

When data elements create small groups, individuals become identifiable due to:

- Rare conditions or circumstances
- Low-density geographic areas
- Unique demographic combinations
- Specialized services or products

Pattern Recognition

Temporal and behavioral data can create unique "fingerprints" through:



Key Fact

Research from Science shows that as few as 4 transactions can uniquely identify 90% of individuals in large datasets.

Inferential Disclosure

Some elements reveal others through logical inference:

- Medical specialists suggest certain conditions
- Medication combinations indicate diagnoses
- Product purchases reveal life events

03 High-Risk Industry Scenarios

Healthcare: The "Rare Disease Specialist" Scenario

A healthcare organization follows HIPAA's Safe Harbor guidance by removing direct identifiers. They retain:

- ZIP3 code (first 3 digits of ZIP)
- ICD-10 code I27.0 (pulmonary arterial hypertension)
- Provider specialty (pulmonology)

- Age range (30-40)
- Gender (female)
- Visit data (quarterly timeframe)

This all seems fine and good, right? However, pulmonary arterial hypertension has a prevalence of only 5-15 cases per million adults. In a rural region with a single pulmonologist, there **might be only 2-3 patients matching this profile** in a threemonth period. Someone with knowledge of the local healthcare landscape could potentially identify these individuals. This is part of what I call the **"more cows than people" problem** in rural data analysis, where sparse populations create unique identification challenges.



Financial Services: The "Transaction Fingerprint" Scenario

A financial services company tokenizes all account numbers. However, they preserve:

- Transaction sequences and timing
- Merchant categories
- Purchase amounts (rounded to nearest dollar)

<u>Research from Science</u> shows that as few as 4 transactions **can uniquely identify 90% of individuals** in large datasets because our spending patterns create unique "fingerprints" – similar to biometric identification.

Consumer Research: The "Public Records Mosaic" Scenario



While each element seems innocuous, they can be cross-referenced with publicly available property records, tax information, and vehicle registrations to identify specific households.

04

The Privacy-Aware Mindset Framework



Privacy protection has evolved from simple data masking to sophisticated techniques like differential privacy, tokenization, and homomorphic encryption. **Yet the most significant advances aren't just technical – they're conceptual.** As privacy regulations have matured over the past decade, we've seen organizations shift from checkbox compliance to more comprehensive considerations of policies, procedures, and governance.

This evolution has revealed something worth considering: effective privacy protection isn't about following a rigid checklist. It's more about embracing a mental model that transforms how you perceive and interact with data. After working with organizations from publicly traded enterprises to red-bull-fueled startups on privacy challenges, I've identified a framework that consistently drives shared understanding and has a significant positive impact on protecting privacy-sensitive data:

Review Data Elements Strategically

- Take time to understand what is actually in your dataset.
- Consider how each element contributes to your strategic objectives.
- Evaluate and balance the immediate and long-term potential value of the elements within the dataset.

Adopt "Contextual Awareness"

Always explore how the dataset can reveal new insights, while also asking how the risk profile changes. Utilize tools and techniques that can help you identify when the data starts getting too unique. Keep aware of how other data, often publicly available, could influence the risk profile of your dataset.

Consider the "Privacy Horizon"

- Anticipate how technological advances will change re-identification possibilities.
- Recognize that reidentification risks increase when combining datasets.
- Account for how physical safeguards need to evolve to support the safekeeping of the data.

Practice "Strategic Minimalism"

- Shift from "what can we keep?" to "what do we actually need?"
- Question the genuine analytical value of each data element.
- Consider policies that limit how much data can be stored on local computers and devices to reduce risk exposure.

O5 Practical Implementation Approaches

Statistical Safeguards

k-Anonymity	I-Diversity	t-Closeness	Differential Privacy
Ensure each record is indistinguishable from at least k-1 other records.	Maintain diversity in sensitive attributes.	Control the distribution of sensitive values.	Add calibrated noise to protect individual contributions.

Technical Controls

\rightarrow	Data Minimization
	Limit collection to necessary elements
\rightarrow	Aggregation Use group-level data where appropriate
\rightarrow	Perturbation Add controlled noise to values
\rightarrow	Generalization

Broaden specific values into categories





Governance Best Practices

- Implement clear policies for data handling based on sensitivity.
- Establish role-based access controls aligned to legitimate need.
- Create contractual protections with data recipients.
- Conduct regular risk reassessments as datasets or external factors change.
- Document de-identification decisions and methodologies.

Continuous Monitoring

 Q Audit access patterns and usage. 	Evaluate new research on re- identification techniques.
Reassess when adding new data sources or elements.	⚠ Monitor for external dataset releases that might increase risk.

Stay current with evolving regulatory requirements.

06 Contextual Risk Assessment Checklist

When evaluating re-identification risk for a dataset or combination of data, consider:

Population Size: How many individuals are in the total population from which the data is drawn?
Geographic Specificity: What is the population density of the most specific geographic identifier?
Data Uniqueness: Are there rare conditions, unusual combinations, or outlier values?
External Datasets: What publicly available information could be combined with this data?
Temporal Patterns: Do transaction or activity sequences create unique signatures?
Sensitive Attributes: What elements would cause harm if re-identified?
Use Context: How will the data be accessed, by whom, and for what purpose?
Data Persistence: How long will the data be retained and in what environment?

07 Industry-Specific Red Flags

Healthcare

 Patient ZIP codes + rare disease codes Specialist provider + demographics in rural areas Exact service dates + procedure codes Multiple visits across specialty providers
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Financial Services

(\$) ₇	- Transaction patterns over time
	 Merchant category code combinations
	- Regular transaction amounts or frequencies
1000	 Cross-product relationships

Consumer Research



- Household composition + income bracket + location
- Purchase category combinations
- Loyalty program history + demographics
- Device usage patterns + location data

Conclusion

These mental models matter because they create sustainable privacy approaches that **adapt to evolving threats and regulations**. Checklists become outdated the moment they're created, but a present and aware privacy mindset enables teams to navigate novel scenarios with confidence.

Comprehensive re-identification risk management requires moving beyond basic tokenization to address the full spectrum of quasi-identifiers. By adopting a privacy-aware mindset and implementing robust technical and governance safeguards, organizations can better protect sensitive information while preserving data utility.

As data science and machine learning evolve, and Al becomes more sophisticated, so too are the techniques available to re-identify an individual using seemingly disparate data sources. Modern privacy laws are evolving to address these nuanced dynamics - but like all regulations, they inevitably lag behind technological capabilities and real-world exploitation techniques.

Organizations that excel at extracting insights while protecting sensitive information **gain significant competitive advantages**:

- Faster time-to-insight from regulated data.
- Reduced compliance overhead through systematic approaches.
- Greater confidence in data sharing and collaboration.
- Improved stakeholder trust and reputation protection.

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